



## **BROKER INCENTIVE GUIDELINES**

**AARON POSNIK & Co., INC WILL PAY TO ANY PROPERLY LICENSED REALTOR, A FEE EQUAL TO 1% OF THE HIGH BID, UNDER THE FOLLOWING TERMS AND CONDITIONS:**

- 1. A REGISTRATION FORM MUST BE COMPLETED AND RETURNED TO THE AUCTION OFFICE NO LATER THAN 48 HOURS PRIOR TO THE DAY OF SALE.**
- 2. ALL REALTORS MUST ACCOMPANY THEIR CLIENT(S) ON ANY PROPERTY INSPECTION, AND BE IN ATTENDANCE AND REGISTER WITH THEIR CLIENT(S) AT THE AUCTION SALE.**
- 3. THE SELLER WILL PAY ANY FEE DUE A PROPERLY REGISTERED BROKER AFTER THEIR CLIENT CLOSES ON THE PROPERTY.**
- 4. ALL BROKERS MUST SIGN A STATEMENT IN THE FORM PROVIDED, THAT THEY ARE ACTING IN THEIR CAPACITY AS A BROKER FOR THEIR CLIENT, AND NOT AS A PRINCIPAL IN THE TRANSACTION.**

**SHOULD YOU HAVE ANY QUESTIONS OR CONCERNS REGARDING OUR STATED POLICY, PLEASE FEEL FREE TO CONTACT OUR OFFICE ANYTIME!**

