



BROKER INCENTIVE GUIDELINES

AARON POSNIK & Co., INC WILL PAY TO ANY PROPERLY LICENSED REALTOR, A FEE EQUAL TO 2% OF THE HIGH BID, UNDER THE FOLLOWING TERMS AND CONDITIONS:

1. A REGISTRATION FORM MUST BE COMPLETED AND RETURNED TO THE AUCTION OFFICE NO LATER THAN 48 HOURS PRIOR TO THE DAY OF SALE.
2. ALL REALTORS MUST ACCOMPANY THEIR CLIENT(S) ON ANY PROPERTY INSPECTION, AND BE IN ATTENDANCE AND REGISTER WITH THEIR CLIENT(S) AT THE AUCTION SALE.
3. THE SELLER WILL PAY ANY FEE DUE A PROPERLY REGISTERED **BROKER** AFTER THEIR CLIENT CLOSES ON THE PROPERTY.
4. ALL BROKERS MUST SIGN A STATEMENT IN THE FORM PROVIDED, THAT THEY ARE ACTING IN THEIR CAPACITY AS A **BROKER** FOR THEIR CLIENT, AND NOT AS A PRINCIPAL IN THE TRANSACTION.

SHOULD YOU HAVE ANY QUESTIONS OR CONCERNS REGARDING OUR STATED POLICY, PLEASE FEEL FREE TO CONTACT OUR OFFICE ANYTIME!

