



BROKER INCENTIVE GUIDELINES

AARON POSNIK & CO., INC WILL PAY TO ANY MASSACHUSETTS LICENSED REALTOR, A FEE EQUAL TO 2% OF THE HIGH BID, UNDER THE FOLLOWING TERMS AND CONDITIONS:

1. A REGISTRATION FORM MUST BE COMPLETED AND RETURNED TO THE AUCTION OFFICE NO LATER THAN 48 HOURS PRIOR TO THE DAY OF SALE.
2. ALL REALTORS MUST ACCOMPANY THEIR CLIENT(S) ON ANY PROPERTY INSPECTION, AND BE IN ATTENDANCE AND REGISTER WITH THEIR CLIENT(S) AT THE AUCTION SALE.
3. THE SELLER WILL PAY ANY FEE DUE A PROPERLY REGISTERED BROKER AFTER THEIR CLIENT CLOSES ON THE PROPERTY.
4. ALL BROKERS MUST SIGN A STATEMENT IN THE FORM PROVIDED, THAT THEY ARE ACTING IN THEIR CAPACITY AS A BROKER FOR THEIR CLIENT, AND NOT AS A PRINCIPAL IN THE TRANSACTION.

SHOULD YOU HAVE ANY QUESTIONS OR CONCERNS REGARDING OUR STATED POLICY, PLEASE FEEL FREE TO CONTACT OUR OFFICE ANYTIME!



BROKER REGISTRATION FORM

THE REGISTRATION FORM MUST BE COMPLETED AND RETURNED TO THE AUCTION OFFICE NO LATER THAN 48 HOURS PRIOR TO THE DAY OF SALE.

DATE: _____, 2008 **PHONE NUMBER:** _____

BROKER NAME: _____

COMPANY NAME: _____

STREET ADDRESS: _____

CITY, STATE & ZIP: _____

BROKER'S MASSACHUSETTS LICENSE #: _____

CLIENT'S NAME: _____

IF CORPORATE, AUTHORIZED AGENT'S NAME: _____

CLIENT'S TELEPHONE #: _____

CLIENT'S SIGNATURE ACKNOWLEDGING YOUR REPRESENTATION:

X _____

I, _____, DO THIS THE _____ DAY OF _____, HEREBY STATE THAT I AM ACTING IN MY CAPACITY AS A BROKER WITH THE ABOVE REFERENCED CLIENT, IN REGARD TO THEIR INTENDED PURCHASE OF THE REAL PROPERTY LOCATED AT _____. I FURTHER STATE THAT I AM NOT A PRINCIPLE IN, NOR WILL I HAVE ANY FUTURE OWNERSHIP INTEREST IN THE PURCHASE OF SAID PROPERTY.

X _____