



Broker Incentive Guidelines

PROPERTY ADDRESS: 160 Franklin Street, Westfield, MASS.

Aaron Posnik & Co., Inc will pay to any Massachusetts licensed Realtor, a fee equal to 2% of the high bid, under the following terms and conditions:

- 1. A registration form must be completed and returned to the Auction Office no later than 48 hours prior to the day of sale.**
- 2. All Realtors must accompany their client(s) on any property inspection, and be in attendance and register with their client(s) at the auction sale.**
- 3. The Seller will pay any fee due a properly registered Broker after their client closes on the property.**
- 4. All Brokers must sign a statement in the form provided, that they are acting in their capacity as a Broker for their client, and not as a principal in the transaction.**

Should you have any questions or concerns regarding our stated policy, please feel free to contact our office anytime!



Corporate Office
83 State Street
Springfield, MA 01103
413-733-5238 Fax 731-5946

Aaron Posnik & Co., Inc.
Established 1932

Branch Office
5 Great Valley Parkway, Suite 244
Malvern (Philadelphia), PA 19355
610-853-6655 Fax 853-6633



Please Fax back to 413-731-5946

Broker Registration Form

**A registration form must be completed and returned to the Auction Office
no later than 48 hours prior to the day of sale.**

DATE: _____, 2008 TELEPHONE NUMBER: _____

BROKER NAME: _____

COMPANY NAME: _____

STREET ADDRESS: _____

CITY, STATE & ZIP: _____

BROKER'S MASSACHUSETTS LICENSE #: _____

CLIENT'S NAME: _____

IF CORPORATE, AUTHORIZED AGENT'S NAME: _____

CLIENT'S TELEPHONE #: _____

CLIENT'S SIGNATURE ACKNOWLEDGING YOUR REPRESENTATION:

X _____

I, _____, DO THIS THE _____ DAY OF _____,
HEREBY STATE THAT I AM ACTING IN MY CAPACITY AS A BROKER WITH THE ABOVE
REFERENCED CLIENT, IN REGARD TO THEIR INTENDED PURCHASE OF THE REAL
PROPERTY LOCATED AT _____.
I FURTHER STATE THAT I AM NOT A PRINCIPLE IN, NOR WILL I HAVE ANY FUTURE
OWNERSHIP INTEREST IN THE PURCHASE OF SAID PROPERTY.

X _____



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