



## Broker Incentive Guidelines

### PROPERTY ADDRESS:

100 JOHN FITCH HIGHWAY, FITCHBURG, MA

**Aaron Posnik & Co., Inc will pay to any Massachusetts licensed Realtor, a fee equal to Two Percent (2%) of the high bid, under the following terms and conditions:**

- 1. A registration form must be completed and returned to the Auction Office no later than 24 hours prior to the day of sale.**
- 2. All Realtors must accompany their client(s) on any property inspection, and be in attendance and register with their client(s) at the auction sale.**
- 3. The Seller will pay any fee due a properly registered Broker after their client closes on the property.**
- 4. All Brokers must sign a statement in the form provided, that they are acting in their capacity as a Broker for their client, and not as a principal in the transaction.**

***Should you have any questions or concerns regarding our stated policy, please feel free to contact our office anytime!***



Corporate Office  
83 State Street  
Springfield, MA 01103  
413-733-5238 Fax 731-5946

Aaron Posnik & Co., Inc.  
Established 1932

Branch Office  
5 Great Valley Parkway, Suite 244  
Malvern (Philadelphia), PA 19355  
610-853-6655 Fax 853-6633



Please Fax back to 413-731-5946

**Broker Registration Form**

A registration form must be completed and returned to the Auction Office no later than 24 hours prior to the day of sale.

DATE: \_\_\_\_\_, 2007 TELEPHONE NUMBER: \_\_\_\_\_

BROKER NAME: \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

STREET ADDRESS: \_\_\_\_\_

CITY, STATE & ZIP: \_\_\_\_\_

BROKER'S MASSACHUSETTS LICENSE #: \_\_\_\_\_

CLIENT'S NAME: \_\_\_\_\_

IF CORPORATE, AUTHORIZED AGENT'S NAME: \_\_\_\_\_

CLIENT'S TELEPHONE #: \_\_\_\_\_

CLIENT'S SIGNATURE ACKNOWLEDGING YOUR REPRESENTATION:

X \_\_\_\_\_

I, \_\_\_\_\_, DO THIS THE \_\_\_\_\_ DAY OF \_\_\_\_\_, HEREBY STATE THAT I AM ACTING IN MY CAPACITY AS A BROKER WITH THE ABOVE REFERENCED CLIENT, IN REGARD TO THEIR INTENDED PURCHASE OF THE REAL PROPERTY LOCATED AT \_\_\_\_\_. I FURTHER STATE THAT I AM NOT A PRINCIPLE IN, NOR WILL I HAVE ANY FUTURE OWNERSHIP INTEREST IN THE PURCHASE OF SAID PROPERTY.

X \_\_\_\_\_



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