



Broker Incentive Guidelines

Aaron Posnik & Co., Inc will pay to any Massachusetts licensed Realtor, a fee equal to two percent (2.0%) of the high bid should their customer be the successful bidder and close on the property, under the following terms and conditions:

- 1. A registration form must be completed and returned to the Auction Office no later than 48 hours prior to the day of sale (Mar. 3rd at 4:00 PM).**
- 2. All Realtors must accompany their client(s) on any property inspection, and be in attendance and register with their client(s) at the auction sale.**
- 3. Aaron Posnik & Co., Inc, or the Seller, will pay any fee due a properly registered Broker after their client closes on the property.**
- 4. All Brokers must sign a statement in the form provided, that they are acting in their capacity as a Broker for their client, and not as a principal in the transaction.**

Should you have any questions or concerns regarding our stated policy, please feel free to contact Mr. David Mendel (dam@posnik.com) of our office anytime!



Corporate Office
83 State Street
Springfield, MA 01103
413-733-5238 Fax 731-5946

Aaron Posnik & Co., Inc.
Established 1932

Branch Office
5 Great Valley Parkway, Suite 244
Malvern (Philadelphia), PA 19355
610-853-6655 Fax 853-6633